

2015 Compilation of Physician Compensation Surveys

Results of various physician compensation surveys indicating the current range of incomes for physicians in various medical specialties, as listed in Modern Healthcare.

2015 COMPILATION OF PHYSICIAN COMPENSATION SURVEYS

At one time, the majority of physicians in the United States were independent contractors who paid themselves from profits derived from their practices. Little information about physician compensation was generated during the era when physicians were typically small business owners.

Today, an increasing number of physicians are paid salaries by large medical groups, hospitals, and other healthcare organizations. Consequently, there is more interest in physician compensation and the question of what to pay physicians, and a number of organizations now track physician compensation trends.




Staff Care is the leading provider of locum tenens staffing services in the United States and is a company of AMN Healthcare (NYSE: AHS), the largest healthcare workforce solutions organization in the nation. As part of our role as industry leaders, Staff Care generates original survey data regarding trends in locum tenens staffing, presents educational seminars on physician staffing and related topics, and publishes books and white papers on staffing topics.

Staff Care developed this compilation of physician compensation data to indicate the range of what hospitals, medical groups and other organizations are paying for permanent physicians. This range can then be compared to rates associated with locum tenens physicians to determine how closely they may match or vary.

This compilation includes compensation numbers from several organizations, including Merritt Hawkins, which, like Staff Care, is a company of AMN Healthcare. ***Merritt Hawkins' numbers, however, are distinct from those of other organizations in that they track average salary or income guarantee offers made to physicians being recruited by hospitals, medical groups and other organizations, rather than total gross income as it appears on a physicians' tax return.*** Merritt Hawkins' numbers therefore are indicative of starting salaries. Merritt Hawkins' numbers include only the salary or income guarantee amount and are not inclusive of production bonuses or benefits.

The numbers are derived from *Modern Healthcare* magazine's July 20, 2015 physician compensation feature and from Merritt Hawkins' *2015 Review of Physician Recruiting Incentives*.

Organizations Tracking Physician Compensation

-  American Medical Group Association (AMGA)
-  Compdata Surveys
-  ECG Management
-  Sullivan Cotter
-  Merritt Hawkins & Associates

ANESTHESIOLOGY

Compensation ranges from \$346,323 to \$418,423

Sullivan Cotter	\$418,423	4.0%
AMGA	\$416,094	4.5%
Compdata	\$407,000	6.3%
Merritt Hawkins	\$361,000	0.8%
ECG Management	\$346,323	-4.3%

% change 2014-15
data

CARDIOLOGY (invasive)

Compensation ranges from \$462,183 to \$598,600

Sullivan Cotter	\$598,600	7.5%
AMGA	\$588,910	8.1%
Compdata	\$544,200	-1.4%
Merritt Hawkins	\$525,000	15.6%
ECG Management	\$462,183	2.0%

% change 2014-15
data

CARDIOLOGY (noninvasive)

Compensation ranges from \$291,000 to \$455,509

Sullivan Cotter	\$455,509	0.3%
AMGA	\$452,500	6.5%
Compdata	\$449,500	16.7%
ECG Management	\$379,823	5.0%
Merritt Hawkins	\$291,000	-34.2%

% change 2014-15
data

DERMATOLOGY

Compensation ranges from \$398,000 to \$471,217

Sullivan Cotter	\$471,217	1.0%
Compdata	\$459,700	3.9%
AMGA	\$453,909	8.3%
ECG Management	\$444,386	-4.5%
Merritt Hawkins	\$398,000	12.1%

% change 2014-15
data

EMERGENCY MEDICINE

Compensation ranges from \$292,900 to \$345,000

Merritt Hawkins	\$345,000	10.9%
Sullivan Cotter	\$329,918	1.0%
AMGA	\$324,015	2.3%
ECG Management	\$302,279	3.5%
Compdata	\$292,900	3.4%

% change 2014-15
data

FAMILY PRACTICE

Compensation ranges from \$198,000 to \$250,255

Sullivan Cotter	\$250,255	2.9%
AMGA	\$225,899	-1.6%
ECG Management	\$222,702	1.2%
Compdata	\$222,100	9.0%
Merritt Hawkins	\$198,000	-0.5%

% change 2014-15
data

GASTROENTEROLOGY

Compensation ranges from \$437,400 to \$506,022

AMGA	\$506,022	7.4%
Sullivan Cotter	\$482,159	-3.4%
Merritt Hawkins	\$455,000	0.2%
ECG Management	\$449,214	-2.2%
Compdata	\$437,400	6.7%

% change 2014-15
data

GENERAL SURGERY

Compensation ranges from \$339,000 to \$414,266

Sullivan Cotter	\$414,266	1.1%
AMGA	\$390,451	2.5%
ECG Management	\$367,025	-0.4%
Compdata	\$358,400	3.0%
Merritt Hawkins	\$339,000	-4.2%

% change 2014-15
data

HOSPITALIST

Compensation ranges from \$232,000 to \$280,635

Sullivan Cotter	\$280,635	5.8%
AMGA	\$263,500	5.6%
ECG Management	\$256,897	4.0%
Compdata	\$251,400	8.9%
Merritt Hawkins	\$232,000	1.3%

% change 2014-15 data

INTENSIVIST

Compensation ranges from \$337,122 to \$395,500

AMGA	\$395,500	18.1%
Sullivan Cotter	\$370,414	10.3%
ECG Management	\$337,122	-3.5%
Compdata	N/A	N/A
Merritt Hawkins	N/A	N/A

% change 2014-15 data

INTERNAL MEDICINE

Compensation ranges from \$207,000 to \$260,044

Sullivan Cotter	\$260,044	2.2%
AMGA	\$239,968	1.0%
Compdata	\$229,600	9.0%
ECG Management	\$227,185	1.3%
Merritt Hawkins	\$207,000	4.5%

% change 2014-15 data

NEUROLOGY

Compensation ranges from \$259,842 to \$288,600

Compdata	\$288,600	3.1%
Sullivan Cotter	\$282,327	-0.4%
AMGA	\$280,126	4.5%
Merritt Hawkins	\$277,000	5.7%
ECG Management	\$259,842	1.6%

% change 2014-15 data

OBSTETRICS/GYNECOLOGY

Compensation ranges from \$276,000 to \$351,708

Sullivan Cotter	\$351,708	0.3%
AMGA	\$321,747	-0.2%
Compdata	\$312,800	6.0%
ECG Management	\$311,453	0.8%
Merritt Hawkins	\$276,000	-4.2%

% change 2014-15 data

ONCOLOGY (including hematology)

Compensation ranges from \$350,000 to \$410,800

Compdata	\$410,800	-11.6%
AMGA	\$407,000	10.8%
Sullivan Cotter	\$403,406	1.3%
ECG Management	\$364,659	3.8%
Merritt Hawkins	\$350,000	-7.2%

% change 2014-15 data

ORTHOPEDIC SURGERY

Compensation ranges from \$450,800 to \$581,643

Sullivan Cotter	\$581,643	2.2%
AMGA	\$572,790	6.4%
ECG Management	\$546,527	5.0%
Merritt Hawkins	\$497,000	1.8%
Compdata	\$450,800	3.7%

% change 2014-15 data

PATHOLOGY

Compensation ranges from \$265,500 to \$355,000

AMGA	\$355,000	-0.2%
Sullivan Cotter	\$354,847	0.2%
ECG Management	\$348,286	-2.6%
Compdata	\$265,500	32.5%
Merritt Hawkins	N/A	N/A

% change 2014-15 data

PEDIATRICS

Compensation ranges from \$195,000 to \$248,490

Sullivan Cotter	\$248,490	-0.1%
AMGA	\$233,609	0.7%
Compdata	\$210,900	12.4%
ECG Management	\$210,188	0.1%
Merritt Hawkins	\$195,000	3.7%

% change 2014-15
data

PLASTIC SURGERY

Compensation ranges from \$359,500 to \$496,540

Sullivan Cotter	\$496,540	-1.1%
AMGA	\$484,000	7.9%
ECG Management	\$424,227	-2.6%
Compdata	\$359,500	-7.4%
Merritt Hawkins	N/A	N/A

% change 2014-15
data

PSYCHIATRY

Compensation ranges from \$226,000 to \$251,243

Sullivan Cotter	\$251,243	3.00%
AMGA	\$246,500	5.90%
ECG Management	\$231,697	2.20%
Compdata	\$231,100	-0.10%
Merritt Hawkins	\$226,000	4.10%

% change 2014-15
data

RADIOLOGY

Compensation ranges from \$271,000 to \$497,442

Sullivan Cotter	\$497,442	1.5%
AMGA	\$483,660	1.6%
ECG Management	\$480,409	3.3%
Compdata	\$471,900	-0.5%
Merritt Hawkins	\$271,000	-12.9%

% change 2014-15
data

UROLOGY

Compensation ranges from \$355,600 to \$467,681

Sullivan Cotter	\$467,681	2.8%
ECG Management	\$440,782	3.6%
AMGA	\$433,308	-0.3%
Merritt Hawkins	\$412,000	-18.3%
Compdata	\$355,600	-1.0%

% change 2014-15
data

If you would like additional information about locum tenens staffing trends, please call us or visit our web site (see below)



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